IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

JEFFERY R. WERNER,

: CIVIL ACTION NO.: 20-1176-LPS

Plaintiff,

V.

HIVE MEDIA GROUP, LLC, and KIPZO, LLC,

: JURY TRIAL DEMANDED

Defendants.

DECLARATION OF JEFFERY R. WERNER

JEFFERY R. WERNER hereby declares the following to be true under penalties of perjury:

- I am over the age of 18, and the following testimony is based on my own personal knowledge.
- 2. I have nearing 40 years of experience as a professional photographer. My work has appeared in magazines world-wide as covers, features, and editorial coverage in publications such as Life, Time, Newsweek, People, National Enquirer, Marie Claire, FHM, Smithsonian, Playboy, Maxim, In Touch, Daily Mail, Penthouse, Psychology Today, Der Stern, Country Weekly, Page Six Sunday Magazine (NY Post), and many others. I have published two coffeetable books of photographs. My work was the subject of a retrospective gallery exhibition at the Annenberg Space for Photography in Los Angeles.
- My licensing and syndication service, Incredible Features, Inc., has done business since 1986. The syndication business depends on multiple sales to different publishers
- 4. I had a profitable business until, beginning in approximately 2014, rampant online copyright infringement damaged my sales. The "demand" for my work has remained strong. My work continues to be published widely in various outlets. But it gets stolen rather than

licensed, and honest publishers are reluctant to pay for work that their competitors take for free.

- For the last five years I have employed only one part-time employee at Incredible
 Features, Inc., and have contracted for bookkeeping and licensing agent services.
- I protect my property rights from on-line content piracy by pursuing infringement claims.
- 7. Since 2014 I have been represented by Bruce Bellingham at the law firm Spector Gadon Rosen Vinci, P.C. He was my first copyright lawyer, and he has been my lawyer for personal matters and for business matters unrelated to copyright infringement. I prefer that he represent my in jurisdictions where he is admitted to practice law.
- Mr. Bellingham and his colleague, David B. Picker, are the legal counsel I wish to represent me in my claim against Hive Media Group, LLC.
- It would be a financial burden for me to pay costs associated with employing my lawyers to conduct a trial in San Diego.

December 22, 2020

offer R. Werner